



Passion:

**'Commit each day
with passion for making a difference'**

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WELCOME TO MACROFIRM

MacroFirm Technology is engaged in providing management systems solutions with a presence in Malaysia, Singapore, the Philippines, US and India.

Founded in 2007, with professionals from selected domains, the group has become one of the respected consulting and training company in Malaysia covering telecommunications, manufacturing and IT sectors.

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Strategic Advisory Services



Custom Research

- Industry Analyses
- Competitive Positioning
- Expansion Opportunities
- New Markets Entry Research
- Financial & Economic Profitability Evaluations
- Business Modeling

Why MacroFirm Technology

- Real-time Experience and Expertise
- Minimized Strategic & Operational Risks
- Real-time Information Produces Extraordinary Results



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OUR SERVICES

Strategic Advisory Services

**MACROFIRM
TECHNOLOGY****● TECHNOLOGY**

- Information Security Management
- IT Services Management
- CMM & CMMi Evaluation & Readiness
- IT Risk Management
- IT Audits
- BCP/DR Planning

● BUSINESS PROCESS

- PCMM Competence Enablement
- Corporate Functional Business Process Re-Alignment
- Strategic Leadership Assessments
- Strategic Advisory (Business Planning)
- Performance Based Management System

CORPORATE EXPANSION & GLOBALIZATION PRACTICE**MATRYZEL
CONSULTING****● CUSTOM RESEARCH**

- Industry Analyses
- Competitive Positioning
- Expansion Opportunities
- New Markets Entry Research
- Financial & Economic Profitability Evaluations
- Business Modeling

● STRATEGIZE

- Mergers & Acquisitions; JVs (Due Diligence)
- Business & Economic Feasibility Plans
- Planning Fr Start-Ups
- Setting Business Goals & Corporate Strategy (Long Term & Short Term Vision)
- Setting KPI's for the Top Management & Middle Management Levels

OUR SERVICES

Strategic Advisory Services

**CUSTOM
RESEARCH**

Consistently adhere to, and enhance the quality in everything we do - clarity in our deliverables, honesty in our commitment, sincerity in our responses to customer needs, effectiveness in our communication, and relevance with our recommendations

KNOWLEDGE

Continuously gain, understand and enhance information pertinent to industry dynamics, customer needs, and market drivers to develop relevant strategies and solutions focused on customer's needs

**TRUST &
RESPECT**

Treat colleagues and all professionals we interact with, with respect. Trust experiences and capabilities, Respect perspectives and opinions without prejudice

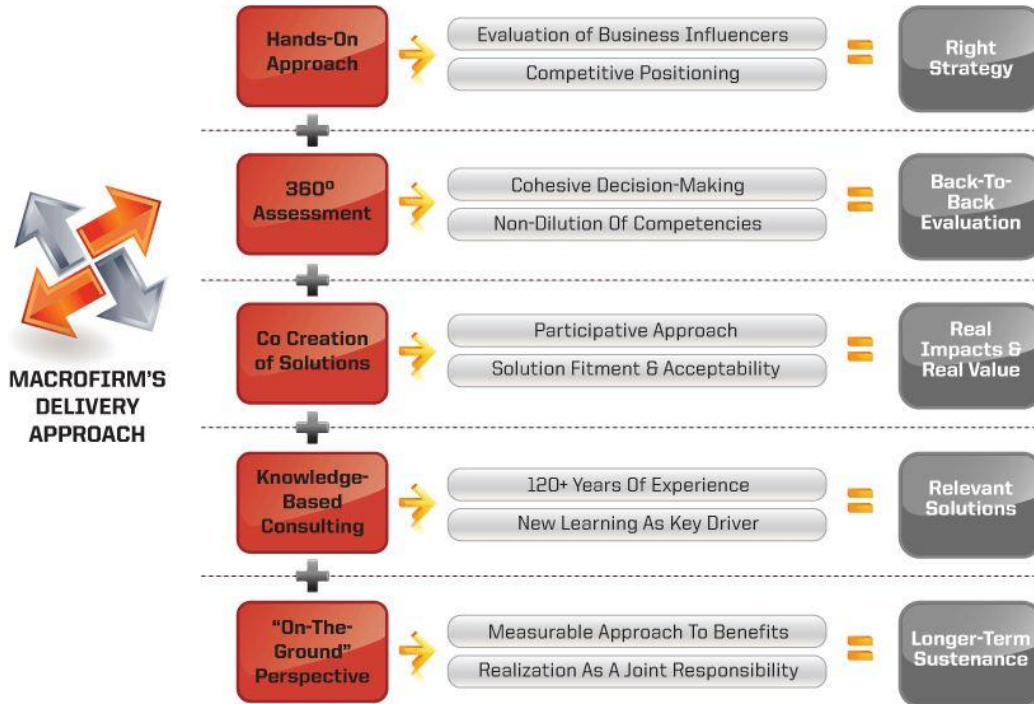
PASSION

Commit each day with passion for making a difference, for enabling effective dissemination and development of knowledge focused on value creation

● **OUR SLOGAN:** "People, Process, Performance"

OUR SERVICES

Our Methodology - How We Deliver





- ▶ Strategic Advisory Services
- ▶ Our Practitioner's Value Cycle
- ▶ Our Methodology - How We Deliver

OUR SERVICES

- Information Security Management Advisory
 - IT Security and Testing Services
 - PCI DSS Consulting and Gap Analysis Services
- IT Service Management
- Quality and Process Enhancement
- Standards & Certification Maintenance
- Outsourcing Advisory Services
- 2nd Party Audits (Supplier/Buyer)
- Performance Based Management (BSC, KPI's etc)
- Strategic Consulting Services (Business Planning)
- HR & Competency Profiling
- Associated Trainings & Content Creation for Educational Institutions
- ISO 28000- Supply Chain Security Management Services
- BS 25999- Business Continuity and Disaster Recovery Advisory Services
- Software Quality Assessment Services
- Operational Risk Assessment Services

OUR SERVICES

Information Security Management Services

Service Overviews

Macrofirm Technology Information Security Management Service Programs is design to meet your organization's security needs and business requirements. Our services offer value-added and customized programs which will increase your organization's security while achieving greater return on its investment. Our methodologies and procedures take a process-oriented approach to understanding our client's requirements from all the project phases. Our delivery methodologies are based on international best practices such as OWASP, NIST, ISO 27000 series amongst others.

Services Feature

- Security Policy Development and Regulatory Compliance
- Security Planning
- Security Operations
- Security Testing and Remediation advisory
- Contingency Plan Development and Testing
- ISO 27001 related trainings including IRCA recognized Lead Auditor training
- Internal Security Auditing and management reporting
- Network Security Management
- ICT Infrastructure design and set-up advisory
- Information Security Risk Assessment and Mitigation Advisory services based on ISO 27001

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OUR SERVICES

IT Service Management

Service Overviews

Macrofirm Technology recognized the challenge faced by organization's in providing more efficient IT services to meet ever-increasing business demands. Our objective is to help your organization optimize your IT operations and achieve demonstrable increases in service through our structured approach to IT Service Management. Our delivery methodologies are based on international best practices such as ITIL® V3, ISO 20000, MS service management framework amongst others.

Services Feature

- ITIL ® V3 Foundation Level training
- ITIL planning and implementation advisory
- ISO 20000 planning, implementation and training

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OUR SERVICES

Quality and Process Enhancement

Service Overviews

Macrofirm Technology strives for the best to assist your organization work smarter and faster. Our approach is to provide you with time-tested strategies and proven best practices to align process and quality improvement efforts with your business goals.

Services Feature

- ISO 9001:2008 series
- ISO 13485
- TL 9000
- HACCP and ISO 22000
- Internal Quality Auditing and management reporting
- All above related trainings

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OUR SERVICES

Standard and Certification Maintenance

Service Overview

Macrofirm Technology provide a full range of consulting services geared towards assisting your businesses and organizations achieve competitiveness, certifications and compliance to international standards and regulations. If your organization are already certified to a standard and need an assistance to maintain your certification, Macrofirm Technology standards and certification maintenance services will save you the trouble of allocating full-time resources to the maintenance of your standard compliance program.

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People•Process•Performance

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OUR SERVICES

Outsourcing Advisory Services

Services Overview

The foundation of a successful outsourcing engagement is a sound strategy fully aligned with your business's current and future needs. At Macrofirm Technology we focus on working with our clients to devise the right outsourcing framework and shape the structure of the outsourcing contracts. By properly aligning the strategy and contract with the company's business needs, we ensure that the right services are outsourced. This helps maximize the performance from your provider, with favorable pricing and improved service delivery, and helps position the program for success to achieve your business goals.

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OUR SERVICES

2nd Party Audit (Supplier/Buyer)

Service Overview

2nd party audits determine the suitability and effectiveness of a system from the customer's perspective. It will provide valuable information regarding the structure of the systems in place, inevitably activating improvements. Globalization has brought a new level of complexity to every supply chain and making it difficult and time-consuming to monitor your suppliers when they are located halfway around the world. At Macrofirm Technology, we understand these operational challenges. Our 2nd Party Audit program will show you new ways of saving costs and quickly reveal process improvement and cost reduction opportunities that exist in your business.

Services Feature

- Vendor QA Program Development
- Performance-Based Vendor Audits
- Surveillances / Source Inspections
- Commercial Surveys
- Receipt Inspection Support
- Procurement QA
- Project Management
- Vendor Capability Surveys

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OUR SERVICES

Performance Based Management (BSC,KPI's etc)

Service Overview

MacroFirms Technology Performance based management solutions focus on performance of your organization, department, processes to build a product or service, employees, etc. We provide comprehensive and practical approach to ensure that your organization goals are consistently being met in an effective and efficient manner.

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OUR SERVICES

Strategic Consulting Services (Business Planning)

Service Overview

In meeting today's intensified globalization challenges , Macrofirm Technology strategic consulting services is focused on offering consultancy and advisory services which help clients take confident decisions in developing and implementing their business plan towards achieving their objectives and meet to increased demands for efficiency, competitiveness, short-term agility and long-term growth. We are very much domain focused with several decades of collective consulting experience.

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OUR SERVICES

HR & Competency Profiling

Service Overview

The objective of a competency profiling is to identify the position's knowledge, skills, behaviours required for successful job performance. Macrofirm Technology development and assessment framework is design to identify your business objectives and defined your processes to deliver and fulfill customer requirements, define the time, cost and quality standards of each task. The competencies are then identified for each task in the key areas of skill, knowledge, attitude and behavior. We recognize that each organization is different and so each develops a competency framework appropriate for their needs, in these instances we tailor our developmental and assessment activities to integrate with your organization's competency framework.

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OUR SERVICES

ISO 28000 Supply Chain Management

Services Overview

ISO 28000 is designed to protect people, goods, infrastructure and equipment (including means of transport) against security incidents, and thereby prevent potentially devastating effects in the supply chain. At Macrofirm Technology, we recognize that one of the challenges currently affecting international business, relates to the security hazards in global supply chains that could arise as a result of natural or man-made disasters. Our focus is on the need for a systematic and coordinated approach which can address potential risks to the supply chain.

- The ISO 28000 series indeed assists organisations in implementing governmental and international customs agency security initiatives, including the World Customs Organization's Framework of Standards to Secure and Facilitate Global Trade, the EU Authorized Economic Operators Programme, the US Customs Trade Partnership against Terrorism (C-TPAT), and the International Maritime Organization's (IMO) International Ship and Port Facility Security Code.

Services Feature

- Understanding and Implementing ISO 28000
- Security Gap Assessment and Management reporting
- Security Risk Assessment and Mitigation Planning
- Training on Internal Auditing of Security management
- International & Local laws on Customs and other export requirements related to security

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ABOUT US

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Led by stalwarts in Info Sec, IT service management, Strategic Consulting and Process Improvement, Capt. Raj, the CEO, has been instrumental in promoting "Best Practices" & Standards, helping several organizations create value by cost and resource optimization, building quality, robust products, delivering services that are efficient, consistent trusted and reliable.

We focus on the various ISO standards and models, technology and IT services and support related standards such as ISO 28000, ISO20000, ISO27001, Competency Profiling, Performance Based Management Solutions, CMMI, ITIL, as well as customized management advisory services on the Outsourcing sector. And HR sectors.



People • Process • Performance

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CONTACT US

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